



Position: Account Manager  
Location: Mississauga, Ontario

freedom9 is a premier manufacturer of communications and computer control technology. With a true global presence, freedom9 products are available worldwide. Our product lines include IP KVM (keyboard video mouse) and KVM solutions, Network Attached Storage (NAS), Thin Clients and Security products.

We are currently looking for the right candidates who enjoy challenges and cutting-edge technology to continue our growth in this exciting market.

**Job Responsibilities:**

- Meet or exceed sales quota for assigned territory responsibility
- Develop strong relationships with strategic accounts
- Maintain contact with customers via outbound calls, email, catalogues etc.
- Manage the sales process for all customers in assigned territory
- Actively promote freedom9 programs and marketing initiatives
- Work closely with Inside Sales Representatives to maximize all opportunities
- Travel required to customers in assigned territory
- Develop overall territory plan, prepare sales reports etc..

**Job Requirements:**

- 3 or more years of sales experience in the computer industry
- Professional presentation skills
- Demonstrated organization, planning and communication skills
- Energy and ability to thrive in a fast paced environment
- College Diploma or University Degree
- PC proficiency

We offer a competitive compensation package and provide full training on freedom9 hardware and solutions.

For immediate consideration, please Email or Fax your resume to:

Email: [careers@freedom9.com](mailto:careers@freedom9.com)

Fax: 800-314-6805 Attn. Human Resources